



ROSNEFT

Q1' 2008 US GAAP Financial Results

June 9, 2008



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Q1'08: Key Highlights

Positives

- § Leading EBITDA and FCF growth:
 - SEBITDA up to USD 4.7 bln in Q1'08
 - Soperating cash flow up 5.0 x to USD 4.5 bln
 - FCF from negative up to USD 2.8 bln
- Net Debt reduced by USD 2.7 bln during Q1'08
- Solution of the production of the second of the second
- § Growth in refinery throughput and corresponding increase in petroleum product output (+81.2% y-o-y vs Q1'07)
- § Growth in retail sales volumes and other support services

Challenges, Priorities

Q1'08

- § Real rouble appreciation against USD (20.8% for the year ended March 31)
- § Tax burden (export duty and MET) increased by 74% vs Q1'07

2008-2009

- § Launch Vankor production
- Identify refining CAPEX priorities
 - Revise plans based on new Euro 3,4 requirements by 2012
- Sective participation in discussion to update tax regime
- Sontinue to optimize downstream activities, grow higher margin sales



Macroeconomic Environment

| | | Q1′08 | Q1′07 | Δ, % |
|---|-----------|--------|--------|--------|
| Average RUB/USD rate | RUB/USD | 24.26 | 26.31 | (7.8)% |
| Inflation (for the period) | % | 4.8% | 3.4% | |
| Real RUB appreciation against USD (for the year ended March 31) | % | 20.8% | 19.1% | |
| Urals price (av. Med and NWE) | USD/bbl | 93.3 | 54.3 | 71.9% |
| Gasoil 0.2% (av. Med) | USD/tonne | 882.7 | 525.8 | 67.9% |
| Fuel oil (av. Med) | USD/tonne | 445.13 | 256.11 | 73.8% |
| Regular gasoline (av. RF) | USD/tonne | 782.9 | 556.4 | 40.7% |
| Diesel fuel (av. RF) | USD/tonne | 788.1 | 498.5 | 58.1% |



Q1'08 Results Overview

| | Q1′08 | Q1′07 | Δ, % | Q4′07 | Δ, % |
|---------------------------------|--------|--------|---------|---------------------|----------------------|
| Production, mln boe | 213.30 | 177.85 | 19.9% | 217.86 ¹ | (2.1)% ¹ |
| Oil, mln bbl | 193.36 | 154.38 | 25.2% | 195.32 ¹ | (1.0)% ¹ |
| Gas, bcm | 3.39 | 3.99 | (15.0)% | 3.83 ¹ | (11.5)% ¹ |
| Petroleum product output, mln t | 11.96 | 6.60 | 81.2% | 12.07 | (0.9)% |
| Revenues, USD mln | 16,368 | 8,220 | 99.1% | 16,493 | (0.8)% |
| Adjusted EBITDA, USD mln | 4,698 | 1,776 | 164.5% | 5,084 ² | (7.6)% |
| Adjusted Net Income, USD mln | 2,564 | 690 | 271.6% | $2,178^3$ | 17.7% |
| Operating cash flow, USD mln | 4,505 | 894 | 403.9% | 2,331 ⁴ | 93.2% |
| Net Debt, USD mln | 23,575 | 14,991 | | 26,275 | |

Rosneft's share in production by Tomskneft was 11.69 mln boe (including 10.39 mln bbl of crude oil and 0.22 bcm of gas) in Q1'08 (following the sale of 50% which closed December 27, 2007) and 23.68 mln boe (including 20.88 mln bbl of crude oil and 0.48 bcm of gas) in Q4'07.

¹ The comparative figure is adjusted for the effect of sale of 50% share in Tomskneft. 50% of production by Tomskneft from October 01, 2007 to December 26, 2007 was deducted from the actual production volumes of 4Q′07. Unadjusted comparative figure is 229.35 mln boe (including 205.47 mln bbl of crude oil and 4.06 bcm of gas).

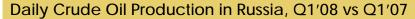
² Adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt

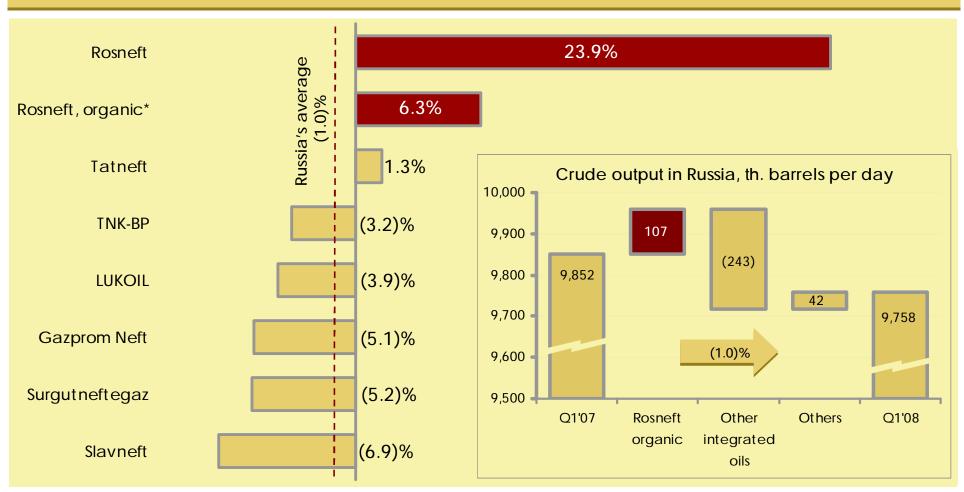
³ Adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt, cash received in Yukos bankruptcy process and related income tax

⁴ Adjusted for the cash received in Yukos bankruptcy process



Daily Crude Oil Production: Strong Organic Growth



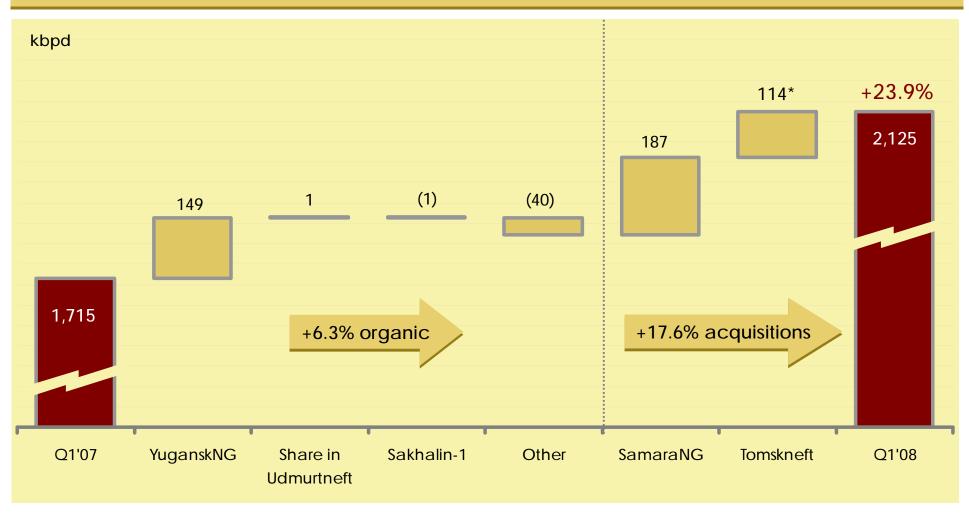


^{*} Excluding acquisition of Tomskneft, Samaraneftegaz and VSNK. Source: Infotek, Rosneft.



Daily Crude Oil Production: Strong Organic Growth (cont.)





^{* 50%} share in Tomskneft production.



Vankor: New Province in Creation

Production Potential of Vankor and Vankor Group of Licenses

- > 3.75 bn of ABC1+C2 Reserves
- > 3.15 bn of SPE 2P reserves
- To be launched in 2008
- Peak production: 430-660 kbpd
- > 3.85 bn of prospective resources in adjacent exploration acreage

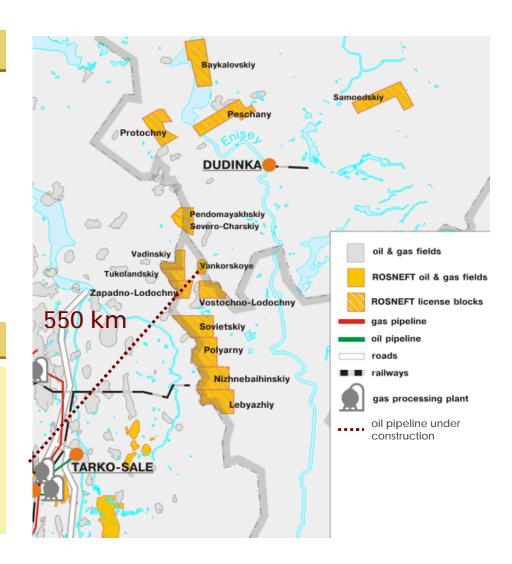
Current Status

§ 54 wells were drilled

§ Pipeline 65% completed

§ Power station 30% completed

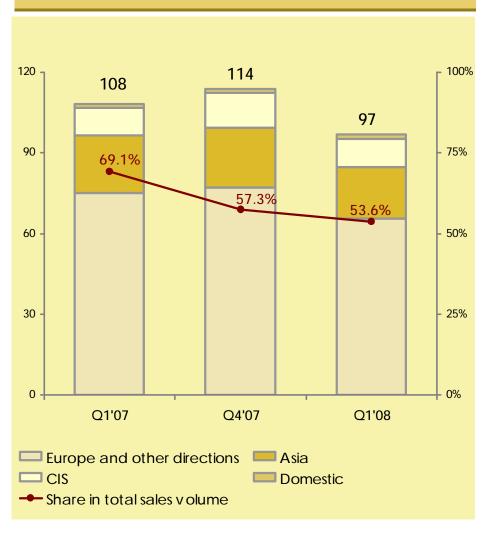
§ Reservoir park 90% completed



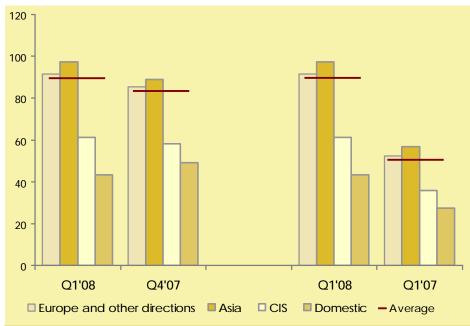


Crude Oil Sales

Crude Oil and Condensate Sales Volumes, mln bbl



Average Prices, USD/bbl

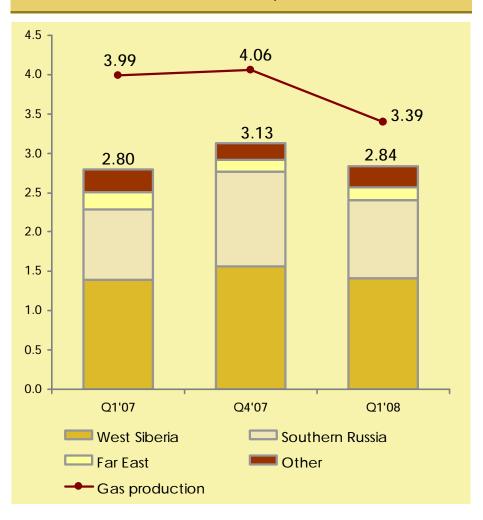


| | Q1'08 | Q4'07 | Q1'08 Q1'0 | 17 |
|----------------------------------|------------------|-------|------------------|----|
| \$/bbl | (USD per barrel) | | (USD per barrel) | |
| Average Brent (Platts) | 96.90 | 88.69 | 96.90 57.7 | 5 |
| Urals (average Med+NWE) (Platts) | 93.33 | 85.91 | 93.33 54.3 | 0 |
| Rosneft export | | | | |
| Europe and other direction | 91.59 | 85.27 | 91.59 52.4 | 1 |
| Asia | 97.28 | 88.95 | 97.28 56.9 | 5 |
| | | | | |

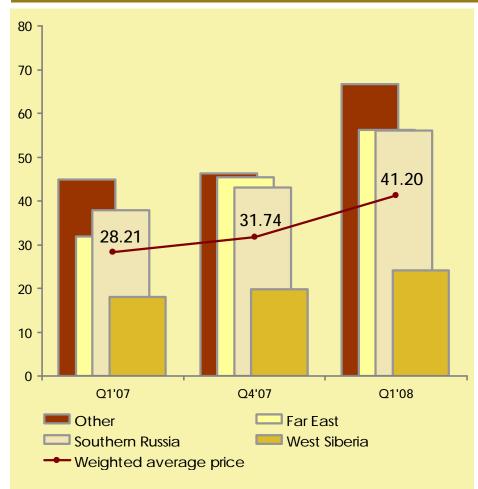




Gas Sales Volumes vs Production, bcm

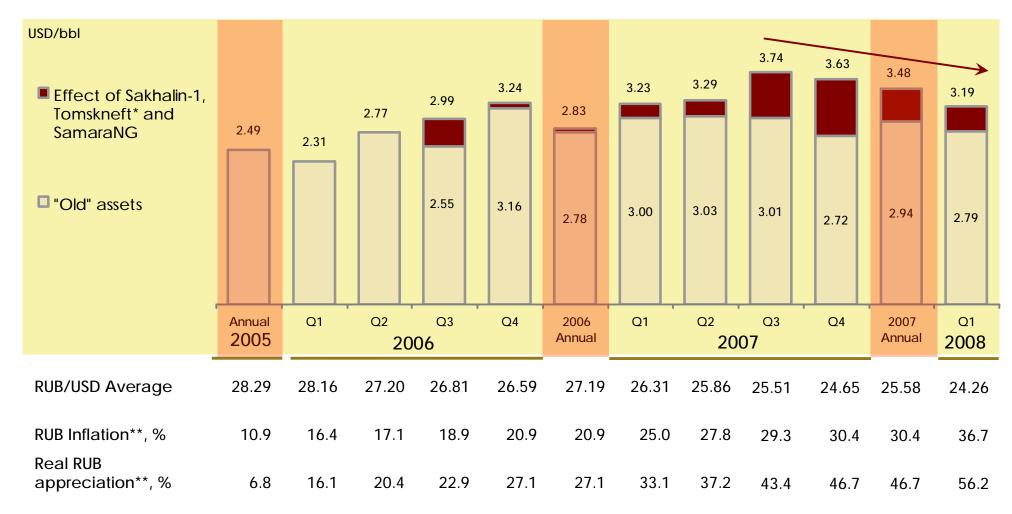


Gas Sales Prices, USD/1,000 cubic meters





Upstream Operating Expenses



Upstream operating expenses include materials and electricity, workover, wages and salaries and transportation costs to the trunk pipeline.

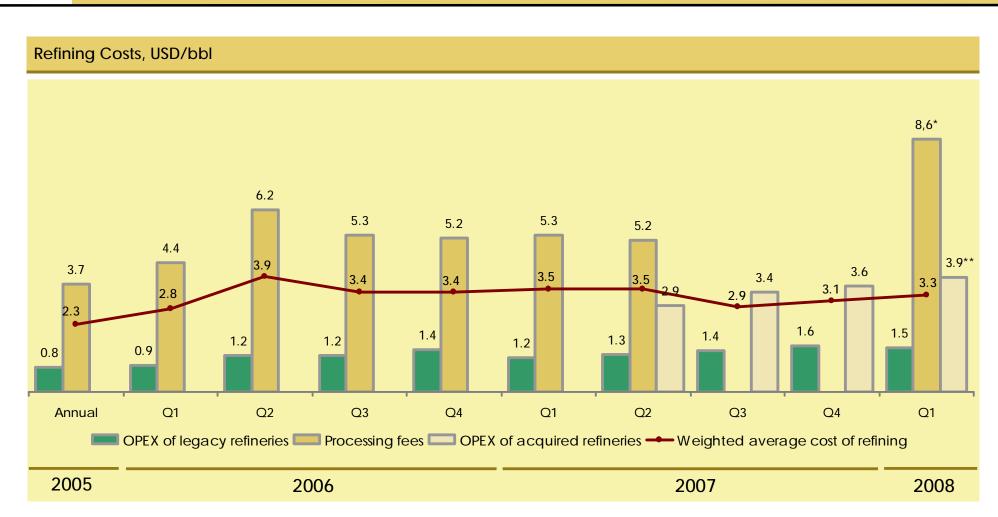
Decrease in OPEX during Q3'07-Q1'08 is the result of Tomskneft deconsolidation and optimization of OPEX structure by consolidation of service companies.

^{*} Since 27.12.07 Tomskneft is accounted for on an equity basis

^{**} Cumulative from 01/01/2005



Downstream Operating Expenses



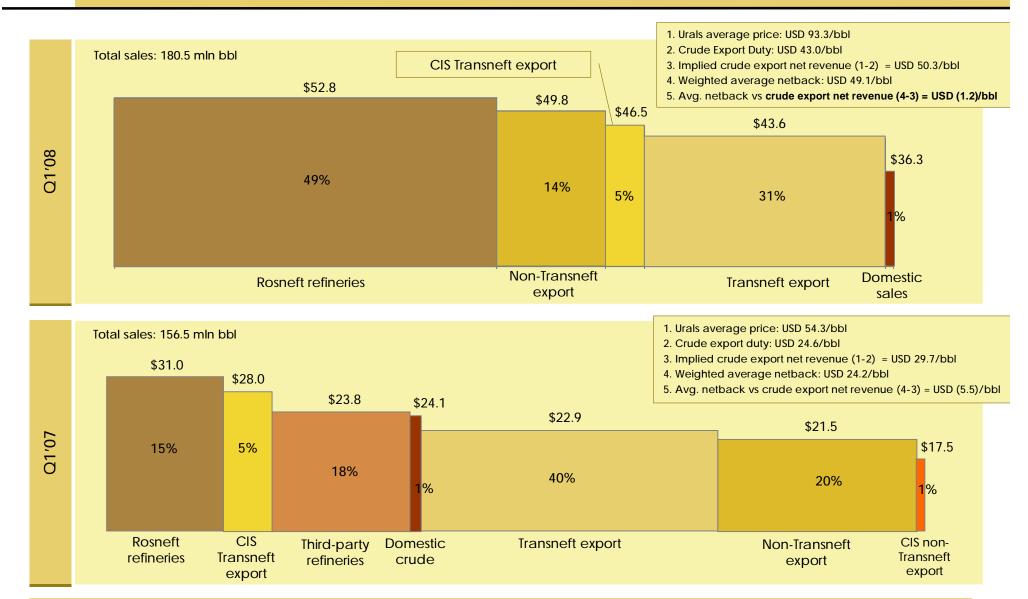
Third-party refineries were purchased in Q2'07. Rosneft fully consolidates these refineries since the date of acquisition. Expenses of own refineries do not include DD&A. OPEX of own refineries includes cost of materials, maintenance, fuel, electricity, wages and salary, rental payments and other items.

^{*}Cost of processing at the Strezhevoy refinery after December 27, 2007. Refining fees comprised US\$ 1.85 mln for 0.21 mln bbl of crude oil.

^{**} Q-o-q increase was due to the change in methodology of average per unit costs calculation: operating expenses and output of Angarsk Polymer Plant and Novokuybyshevsk Oils and Additives Plant were included into total product output and total operating expenses used for average per unit costs calculation.

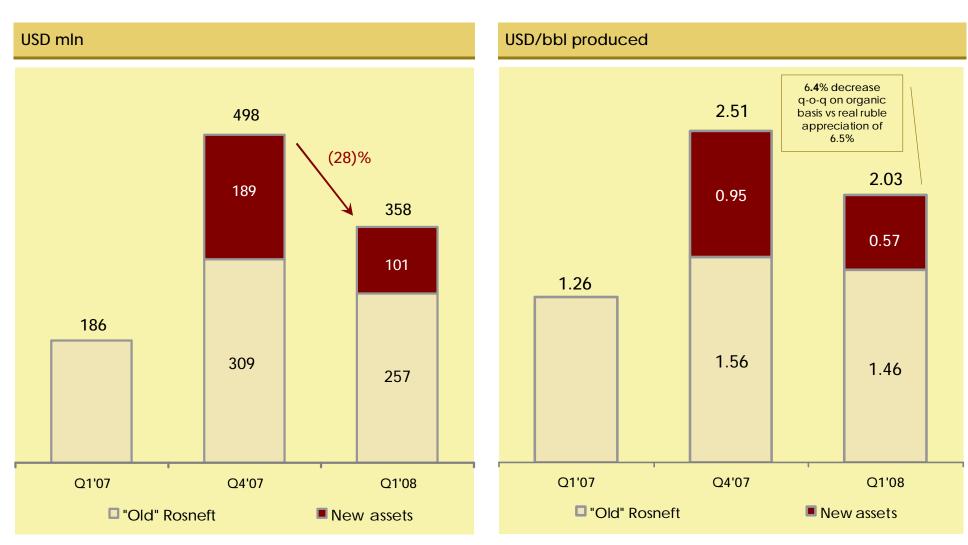


Average Netback Approaching Crude Export Net Revenue





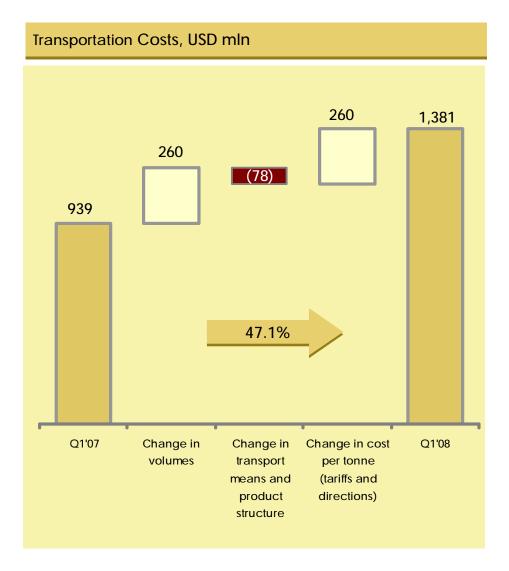
SG&A Expenses

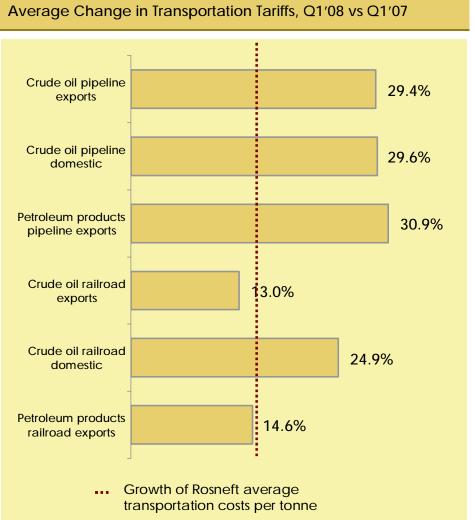


Selling, general and administrative expenses include payroll at headquarters and management-related subsidiaries, payroll of top management of operating subsidiaries, audit & consulting expenses, bad debt allowance and other costs.



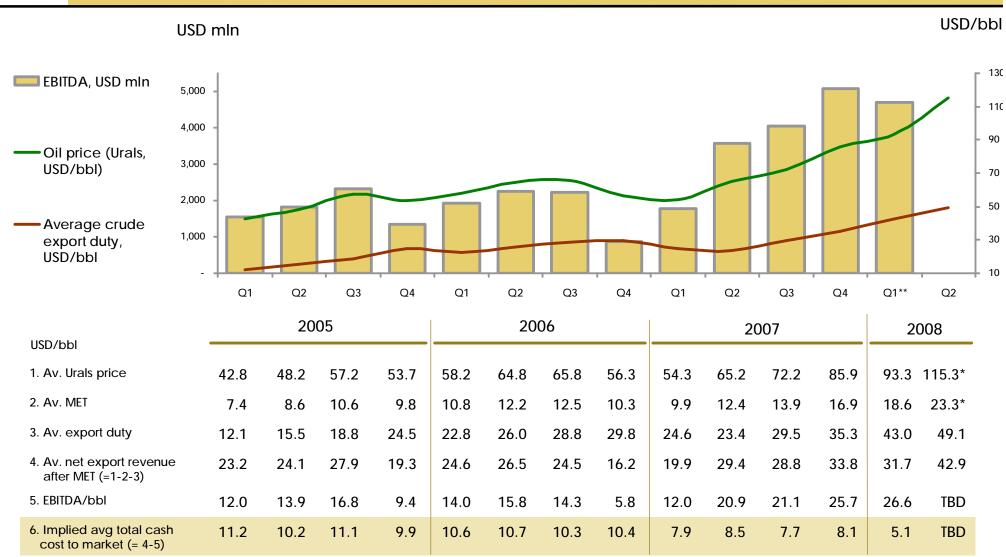
Transportation Costs







EBITDA Growth



 $^{^{\}star}$ Based on the Urals price of USD 120/bbl from June 07 to June 30 .

90

70

30

^{**} If 50% in Tomskneft had not been sold, Rosneft EBITDA in Q1'08 would have been USD 4,969 mln (USD 271 mln more than actual).



Capital Expenditures

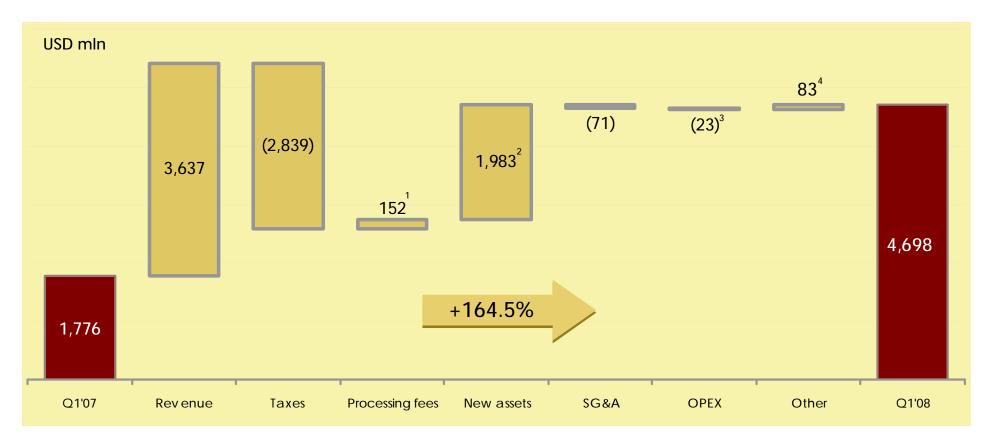
| USD mln | Q1′08 | Q1′07 | Q4′07 |
|--|-------|-------|-------|
| Exploration and production | 1,294 | 761 | 1,469 |
| Yuganskneftegaz | 567 | 439 | 710 |
| Vankor | 514 | 139 | 292 |
| Purneftegaz | 79 | 51 | 163 |
| Severnaya Neft | 31 | 39 | 58 |
| Samaraneftegaz | 24 | - | 76 |
| Other upstream ¹ | 79 | 93 | 170 |
| Refining and marketing | 159 | 105 | 402 |
| OJSC NK Rosneft | 17 | 47 | 39 |
| Tuapse Refinery | 29 | 14 | 58 |
| Komsomolsk Refinery | 8 | 7 | 17 |
| Purchased Refineries | 34 | - | 144 |
| Marketing Business Units and Other downstream ² | 71 | 37 | 144 |
| Other | 54 | 9 | 202 |
| Sub total | 1,507 | 875 | 2,073 |
| Tomskneft | - | - | 123 |
| Construction materials (Vankorneft, Yuganskneftegaz, etc) | 241 | 158 | 46 |
| Total capital expenditures | 1,748 | 1,033 | 2,242 |
| License purchase | 9 | - | 38 |
| E&P capital expenditures per barrel produced, USD/bbl | 7.34 | 5.14 | 8.04 |

¹ Includes Krasnodarneftegaz, Stavropolneftegaz, Sakhalinmorneftegaz, Grozneftegaz, Sakhalin-1 etc.

² Mainly includes companies providing processing and storage services.



EBITDA Reconciliation: Q1'08 vs Q1'07



¹ As a result of consolidation of new refining assets Rosneft ceased to purchase processing services from third parties, which positively affected EBITDA.

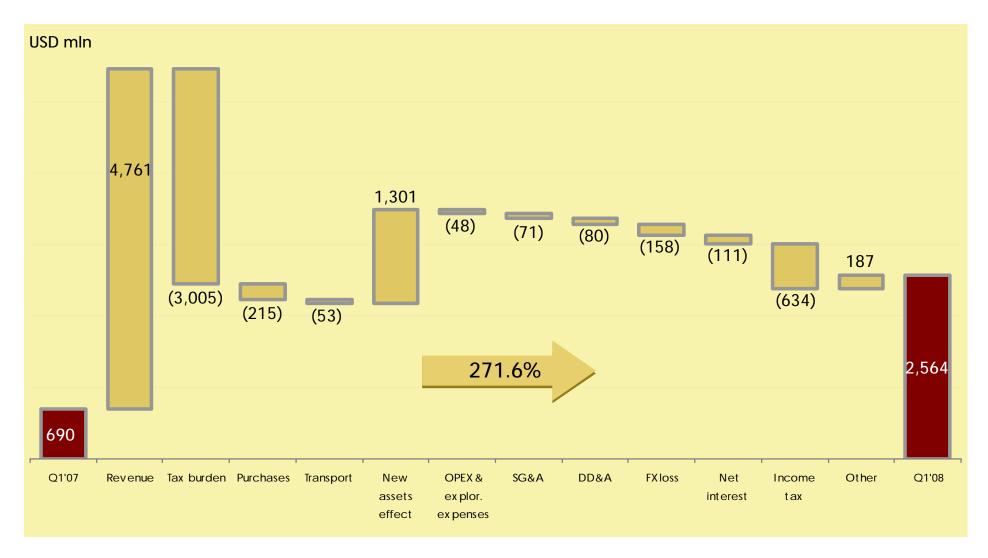
² EBITDA of new assets is calculated as revenue of new assets (including revenue from sales of petroleum products made from Samaraneftegaz and Tomskneft oil) less procurement costs of Tomskneft oil, production and operating expenses (except for depreciation and amortization) of new assets and cost of internal processing and distribution (except for depreciation and amortization) of Samaraneftegaz and Tomskneft oil. These items are deducted from corresponding factors shown on this graph.

³ Includes a USD 8 mln increase in OPEX of Komsomolsk and Tuapse refineries. Part of the OPEX relating to new assets is presented in EBITDA of new assets.

Includes cost of procured oil (except for Tomskneft oil), gas and petroleum products, transportation and exploration expenses of organic entities less effect of processing of crude oil produced by Samaraneftegaz and oil procured from Tomskneft.



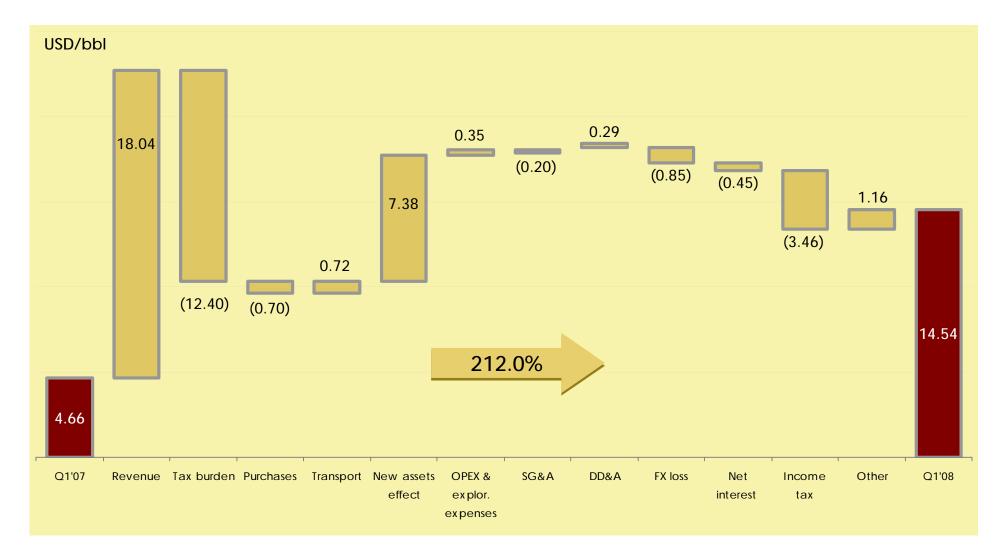
Adjusted Net Income Reconciliation: Q1'08 vs Q1'07



Net income is adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt.



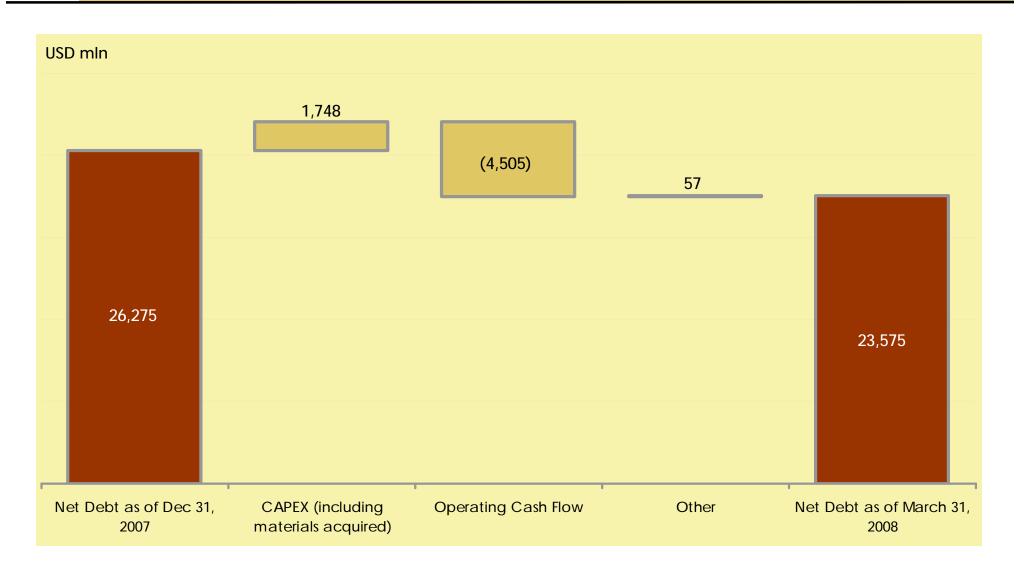
Adjusted Net Income/bbl Reconciliation: Q1'08 vs Q1'07



Net income is adjusted for the effect of non-operating accrual of fines and penalties related to pre-acquisition Yuganskneftegaz tax debt.



Net Debt Reconciliation





Rosneft Q1'08 US GAAP Financial Results

Appendix

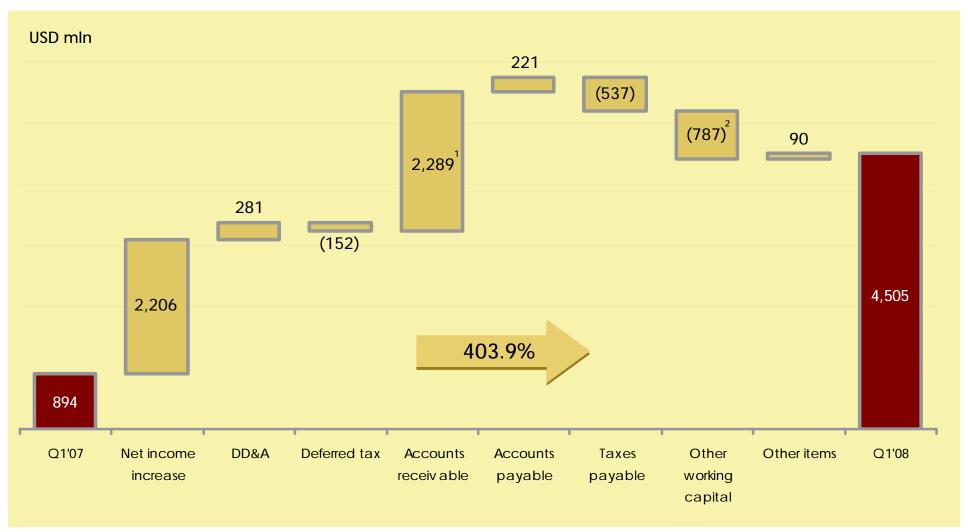


Adjustments to Net Income and EBITDA

| USD mln | Q1′08 | Q1′07 | Q4′07 |
|--|-------|-------|-------|
| | | | |
| Net income | 2,564 | 358 | 2,976 |
| Accrual of YuganskNG tax penalties and fines | - | 332 | 1 |
| Gain from Yukos debt (net of tax effect) | - | - | (799) |
| Adjusted net income | 2,564 | 690 | 2,178 |
| | | | |
| EBITDA | 4,698 | 1,444 | 5,083 |
| Accrual of YuganskNG tax penalties and fines | - | 332 | 1 |
| Adjusted EBITDA | 4,698 | 1,776 | 5,084 |



Operating Cash Flow Reconciliation: Q1'08 vs Q1'07



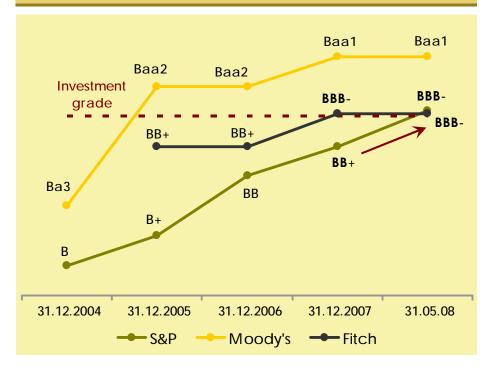
¹ Decrease in accounts receivable mainly resulted from export VAT offset in the amount of USD 1,629 mln in Q1'2008.

 $^{^{\}rm 2}$ Mainly includes inventory, and changes in the current and non-current assets.

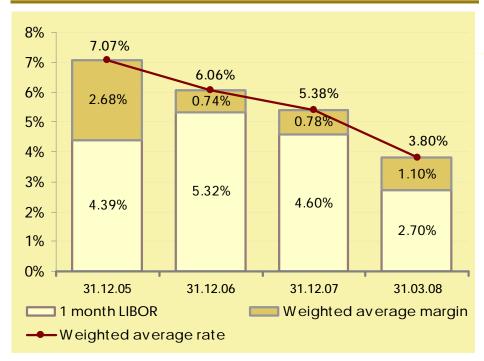


Improvement of Credit Ratings and Reduction of Weighted Average Cost of Borrowing

Improvement of Rosneft Credit Ratings



Weighted Average Cost of Borrowing



In 2008, Rosneft continues to efficiently manage its capital structure:

- § Credit rating upgrade by S&P
- § Investment grade rating from all the three major agencies
- § Successful debt refinancing and reduction of weighted average cost of debt
- § Strict observance of covenants